

**State Energy Program (SEP) - Natural Gas & Propane Vehicle Deployment Project
Questions and Answers**

**** Be sure to check this document frequently, as it will be continually updated****

March 21, 2013

- 1) For Phase 1, a for-profit company would not be eligible. Will there be another round coming soon?**

A for-profit company is eligible to apply for funding after April 4, 2013. Awards will be made based on funding availability.

- 2) The RFA mentions 5 vehicles but then also mentions 5 vehicles per location. Would a local government be able to request more than 5 vehicles, if the vehicles are for multiple departments/locations? If so, can we submit them all on one application or should each location be a separate application?**

The eligible entity is only eligible for 5 vehicles, despite the number of departments/location under their jurisdiction. Applications will not be accepted from multiple departments/locations of any given eligible applicant.

- 3) Is a used car that is already converted to CNG eligible under this program?**

Used, already converted vehicles are not eligible under this program.

- 4) Do the vehicles qualify if they have already been converted or does it have to be vehicles ready for conversion?**

The vehicle may qualify if it is a new vehicle conversion that has been ordered, but not delivered and not paid for by the purchaser and end-user of the qualifying vehicle

March 22, 2013

- 5) Is there a different application date for "phase 2" group?**

Applications for Phase II should be submitted after April 4, 2013 and will be evaluated after that date. Phase II will remain open until all funding is expended.

- 6) A local government has already ordered 3 CNG ready vehicles. I'm not sure what time frame of the process it's currently in. Would they still qualify for this?**

A local government is an eligible entity that may apply for funding during Phase I with a due date of April 4, 2013 or they may apply during Phase II.

- 7) Wanted to see if we were to offer our customers a capital lease, where the tractor would be on their balance sheet, if they could in turn apply for the grant?**

As long as it is an eligible applicant they may apply for the grant.

- 8) It appears that these grants in Phase I are geared toward government agencies or companies transporting school children. Will there be grants in the future for non-government entities such as trucking companies?**

Trucking companies are considered for-profit and are eligible applicants during Phase II of the program.

- 9) Are you able to tell me how much funding is available under this RFA?**

Approximately \$200,000 is available for Phase I and the Phase II the amount available (once approved) will be around \$550,000.

- 10) This is a pretty long list before funding becomes available to 'for profit' companies. Before going through the process of doing shopping and completing the form(s) do you think that there will be funding available for a company like ours?**

This is a competitive process and awards will depend on the number of applications that are submitted to the SEO. Preference will be given to projects that can purchase vehicles quickly (preferably by June 30, 2013), so it is up to each applicant to decide if it is worthwhile to submit an application. The SEO will do its best to distribute the funding as widely as possible.

March 25, 2013

- 11) Where can I get a copy of the Request for Applications?**

The applications and attachment is posted on the SEO homepage.
<http://stateenergyoffice.wi.gov/>, in the first section.

- 12) Please advise when Phase II applications will be due?**

See answer to question 5.

- 13) We are not eligible for Phase 1 but we are eligible for Phase 2. There was no date information available for Phase 2 applications, so I was wondering by what date we need to apply and by what date we need to purchase?**

See answer to question 5. Preference will be given to applicants that can make their purchases before June 30, 2013, but purchases made after this date may be considered as long as funding is available.

- 14) We are planning on ordering propane school buses. They will not be ready until late September or October. In reading the information on the SEO grant money we would need to have these vehicles in place by June 30. When do you see phase II coming out?**

Applications for Phase II may be submitted after April 4, 2013 and will be evaluated after that date. Phase II will remain open until all funding is expended. Preference will be given to applicants that can make their purchases before June 30, 2013, but purchases made after this date may be considered as long as funding is available.

15) What is the deadline for Phase 2?

See answer to question 5.

16) Please clarify two statements on page 6

- ◇ **Vehicles have been ordered or ready to be ordered, and can be purchased before the end of June 30, 2013.**
- ◇ **Project purchases must be completed by June 30, 2013 with additional reporting until December 31, 2013.**

Does this mean vehicles must physically be delivered or is having them on purchase order or contract for delivery in months of July / August / September / October 2013 permissible?

For Phase I vehicles must be purchased (paid for) by June 30, 2013. Proof of purchase will be required. Vehicles may be deployed after this date. Preference will be given to those applicants that can deploy the vehicles before June 30, 2013 or very soon thereafter. Applications for Phase II may be submitted after April 4, 2013 and will be evaluated after that date. Phase II will remain open until all funding is expended. Preference will be given to applicants that can make their purchases before June 30, 2013, but purchases made after this date may be considered as long as funding is available.

17) Question to verify what vehicle purchases must be made by June 30, 2013, is that a purchase order for vehicle or the vehicle is delivered done by June 30, 2013?

See answer to question 16.

18) A company submitted a proposal in December- should they reapply under this current opportunity or are you going to evaluate it as an existing application?

The information requested in December was a survey, so please have the company reapply under this official request for applications.

19) The RFA says the vehicles must be purchased by June 30th, but it also says that expenses incurred before the grant contract is signed are not eligible. This implies that the program ends June 30th, not December 31st, if reimbursement is not possible after the purchase is made?

Expenses incurred before the grant contract is not eligible simply mean that the vehicle or conversion has already been paid for an agreement has been signed with the SEO. Additional reporting will be required through December 31, 2013. See answer to question 16 for additional information.

20) In reviewing the application packets, on Page 5, under Ineligible Expense, I wanted to clarify that we have ordered a CNG cargo van in January and two other CNG vehicles/trucks were just done right before your announcement of the project since we had to get them in prior to the factory cut-off order date for this year. We have not received the vehicle(s) yet and haven't paid for them. Will these orders be eligible to add to our application?

Yes, these vehicles are eligible.

- 21) Can an applicant submit applications for several different projects if they have several different locations that vehicles are based? Would they be eligible for 5 vehicles at each location?**

See answer to question 2.

March 26, 2013

- 22) What is the total amount of funding available under this RFA?**

See answer to question 9.

- 23) We are considering applying for a CNG grant, which is due in by April 4th, 2013. My question is – “Project purchases must be completed by June 30, 2013 with additional reporting until December 31, 2013.” Can the P.O. issued, contract signed and a delivery date projected? If we order in May we may not see the vehicle until December.**

See answer to question 16.

- 24) I understand that vehicle purchases must be made by June 30, 2013. Is there a deadline for when the vehicles must be delivered and in-use by?**

See answer to question 16.

- 25) Is the Purchase Date the date ordered or the date delivered? One of the Vehicles we want to purchase has a 90 – 150 delay in delivery. The 90- 150 day wait between ordering and delivery puts the delivery date in July or August which is after the June 30, 2013 cutoff date for the CNG vehicle purchase.**

The purchase date is the date the vehicle is paid for by the purchaser and end-user of the qualifying vehicle. See answer to question 16 for further information.